

Water Treatment Division

Vector Industries Mr. Jim Fitzgerald 2125 S. West Avenue Waukesha, WI 53189 February 11, 2017

Re: By Pass Feeder

Dear Jim;

I wanted to take the time to express our satisfaction with the quality of your product line. Our reputation and products are based on high quality, high performance to our clients. We have found after many years of using your products that are they not only price competitive, but the timeliness of your delivery's exceeds our expectations.

We recently were involved in a project where the engineering firm specified your competitors Bypass Feeder for a newly constructed school. We were not able to get a second feeder in a timely manner and as a typical new construction job goes everything is last minute.

The engineering firm did except your Bypass feeder after I submitted the specifications and told them we could have it onsite after contacting your office in 2 days. I wanted to take a minute to show you a side by side comparison of your product versus your competitors' product after 4 years of the original installation.[Please reference photo].

Once again Jim we will continue to specify Vector Products as we feel your products are far superior to the others offered in the water treatment industry. This along with reliable service, expediated delivery and the technical support Vector Industries continues to provide make you our preferred vendor.

Keep up the good work and I will continue to promote your product line to other water treatment

professionals as well.

Sincerely,

Larry Feldmeier

Chemical and Water Treatment Consultant

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